



The Chemical Company

November 29, 2011

Mr. O. Thomas "Tom" Neal  
Neal Energy Management LLC  
P.O. Box 61045  
Boulder City, NV 89006

Dear Tom,

Please be informed BASF supports your efforts with regards to your Phase Change Material technology and we are pleased to see that you are making progress in this important development. We view this market as having high potential for future success.

This technology clearly offers opportunities for improved energy efficiency and a reduced carbon footprint. BASF offers our own brand of Phase Change Materials and we see an important role for these types of products in future construction as well as retrofit applications. The cost benefit using your technology versus competing technology is significant creating a viable and sustainable solution for the construct industry. We support your efforts and look forward to further developments and commercialization of this technology.

Best Regards,

Michael Guibault  
Business Manager, Construction Polymers  
BASF Corporation  
804-587-8136