



SOUTHERN CALIFORNIA  
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December 1, 2011

Mr. O. Thomas "Tom" Neal  
Neal Energy Management LLC  
P.O. Box 61045  
Boulder City, NV 89006

**Subject:** Letter of Support for the Neal Energy Management LLC Submission of the NSF SBIR Phase I Grant Application

Dear Tom:

I am very pleased to provide this letter of support for the NSF SBIR grant your team is submitting. As you are aware, our Emerging Technologies program managers have met with you on several occasions over the last 12 months. We are optimistic about the potential energy savings associated with phase change materials (PCM). The Neal Energy Management's system offers a unique approach for using PCM in commercial buildings.

Subject to available funding and resources, we plan monitor the performance and quantify the associated energy savings for a Neal Energy Cap PCM technology system installed in a Frazee Store in Lancaster, CA in 2012.

We look forward to working with your team. If you have any questions or comments regarding our participation in this technology assessment, please don't hesitate to give Mr. Paul Delaney a call at (626) 827-7059.

The best of success with this grant application.

Sincerely,

A handwritten signature in black ink, appearing to read 'Alok Singh', with a stylized flourish at the end.

Alok Singh  
Manager, Design & Engineering Services